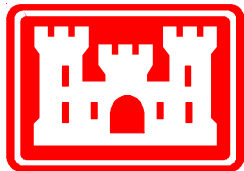


*3rd Quarter 97*

# Directorate of Real Estate



# Directorate of Real Estate 3Q97








































## *Index of Indicators*

Indicator Number	Indicator Title	Rating	Status	Slide Number
RESUM	Division Overview	G	I	3
RE01	Reserve Leasing	G	I	4-5
RE02	Recruiting Facilities Leasing	G	I	6-7
RE03	Outgrants - Cash and Offset Collections	G	I	8-9
RE04	Encroachment Resolution	G	I	10-11
RE05	HAP - Private Sales Benefits	G	I	12-13
RE06	HAP-Govt Acquisition Benefits Paid	G	I	14-15

B - Brief   I - Information   S - Special Interest   N - Not Addressed

# Real Estate Program Overview

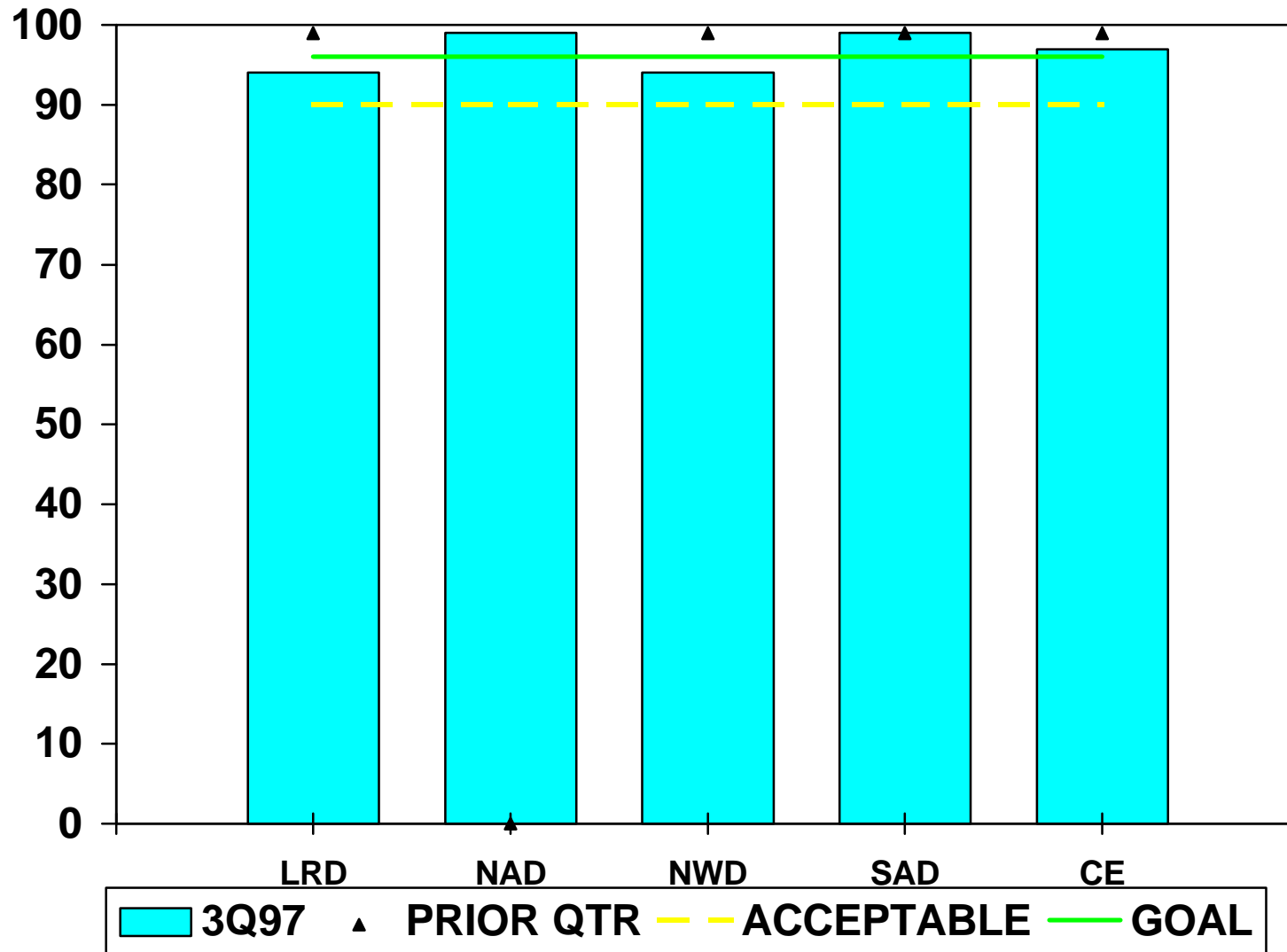
## *Division Overview - 3Q97*

	LRD	MVD	NAD	NWD	POD	SAD	SPD	SWD	CE
<b>Reserves</b>									
<b>Recruiting</b>									
<b>Outgrants</b>									
<b>Encroachmnt</b>									
<b>Private Sale</b>									
<b>Gov Acq</b>									

	Satisfactory		Marginal		Unsatisfactory
---	--------------	---	----------	---	----------------

# Reserve Leasing Program

## 3Q97



# Reserve Leasing Program

PROGRAM GOAL: To complete at least 95% of the Army Reserve facilities leases.

CURRENT YEAR OBJECTIVES: Ensure that all scheduled lease renewals are executed prior to expiration date.

END OF YEAR PREDICTION: GREEN

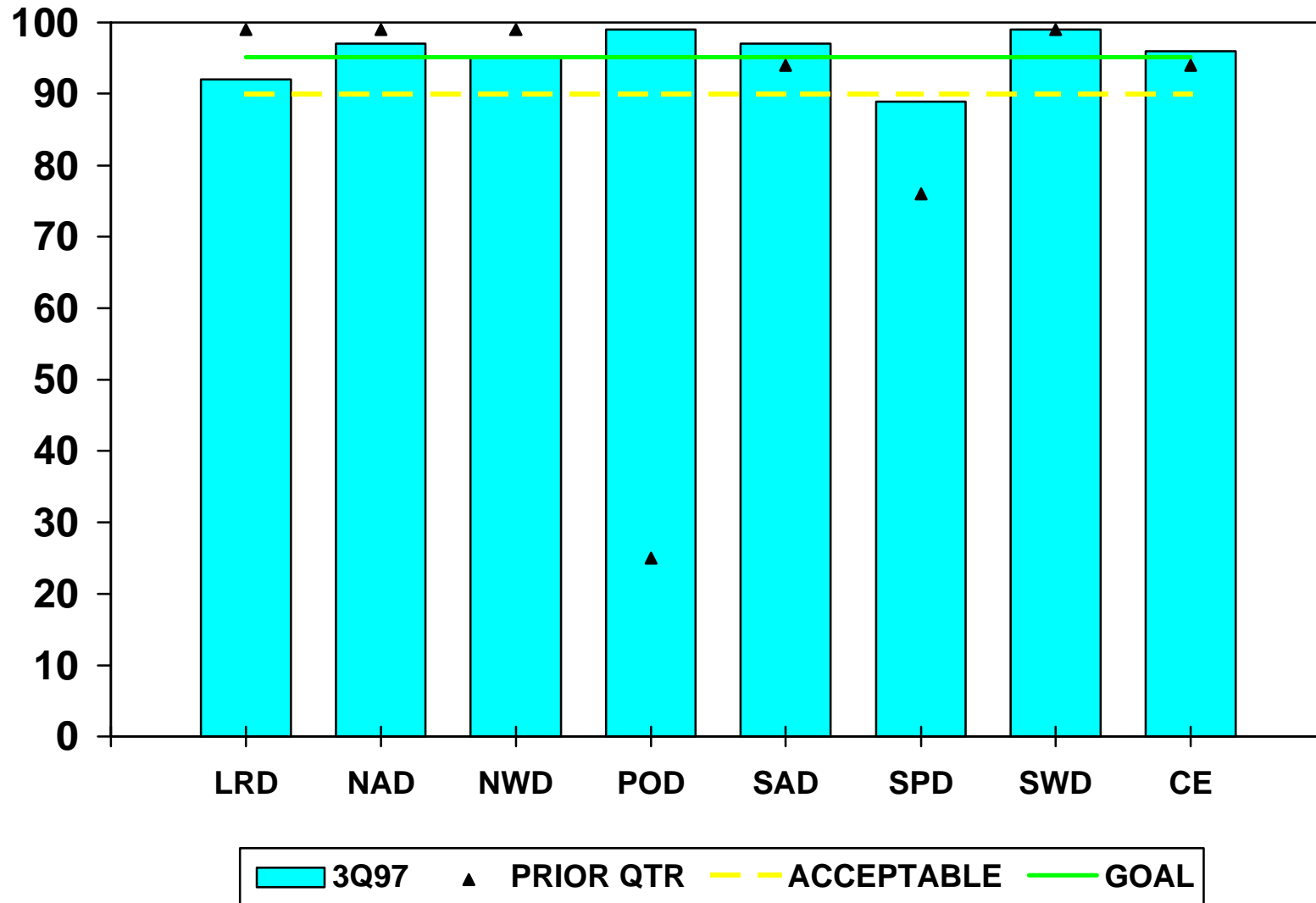
CURRENT YEAR RESOURCES: N/A

IMPACT ASSESSMENT: Failure to renew leases in a timely manner indicates unsatisfactory quality for our reserve customers.

ANALYSIS AND CORRECTIVE ACTION: Re-evaluating measurement.

AS OF: 12 Jul 97    POC: Bill Lowe 7611708    ASSESSMENT: GREEN

# Recruiting Facilities Leasing Program 3Q97



# Recruiting Facilities Leasing

PROGRAM GOAL: Complete at least 95% of all actions.

CURRENT YEAR OBJECTIVES: Meet or exceed program goals.

END OF YEAR PREDICTION: GREEN.

CURRENT YEAR RESOURCES: N/A

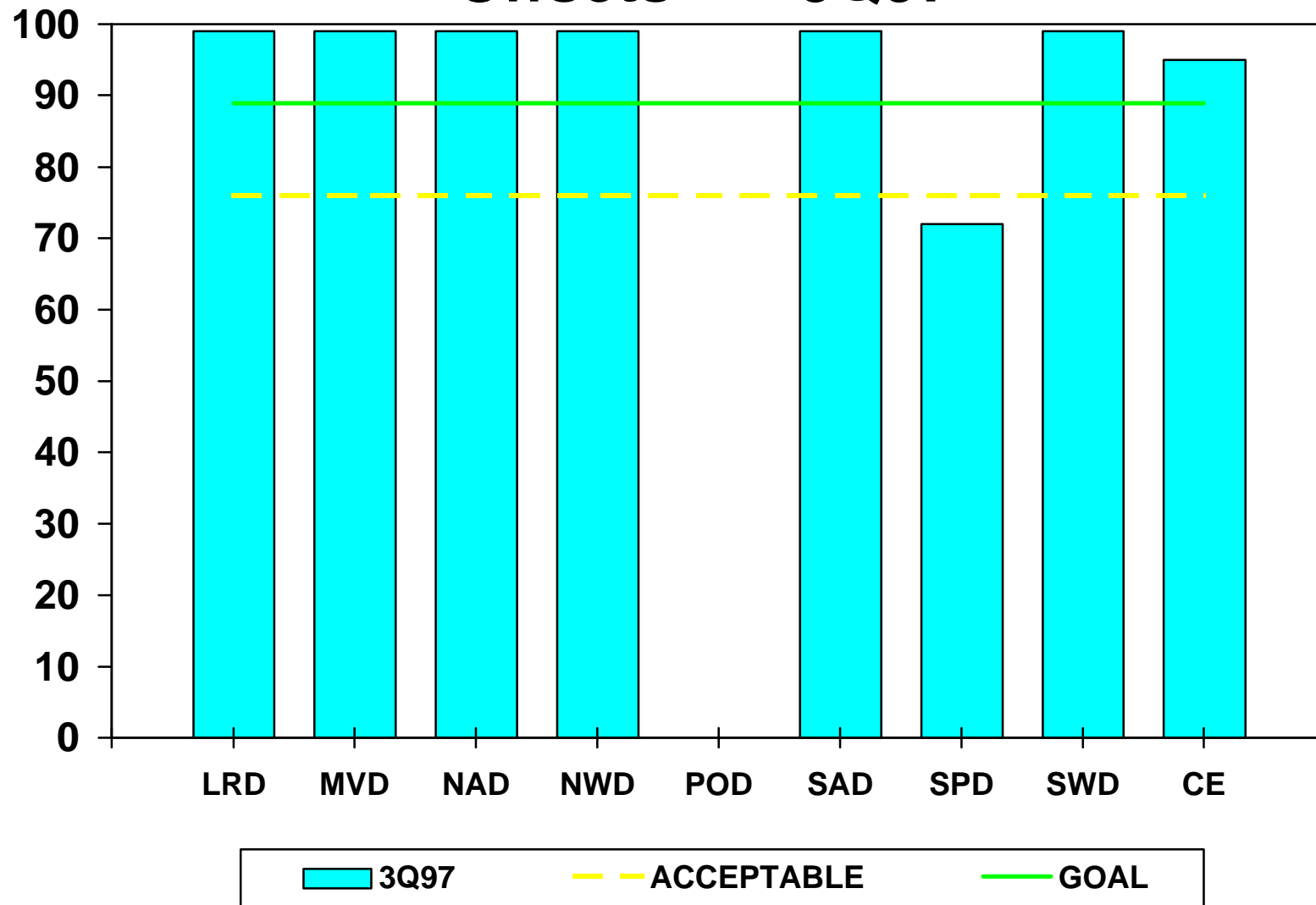
IMPACT ASSESSMENT: Failure to execute all planned leasing actions indicates unsatisfactory quality of support to our recruiting customers.

ANALYSIS AND CORRECTIVE ACTION: Ongoing analysis of program.

AS OF: 11 Jul 97 POC: Darvin Smith 761-1706 ASSESSMENT: GREEN..

# Outgrants - Agriculture & Grazing

Civ & Mil - Cash &  
Offsets 3Q97





# Receipts From A&G Outgrants

PROGRAM GOAL: Receive no less than 89% of the benefits that the government expects to collect when due.

CURRENT YEAR OBJECTIVES: Meet or exceed program goal.

END OF YEAR PREDICTION: GREEN.

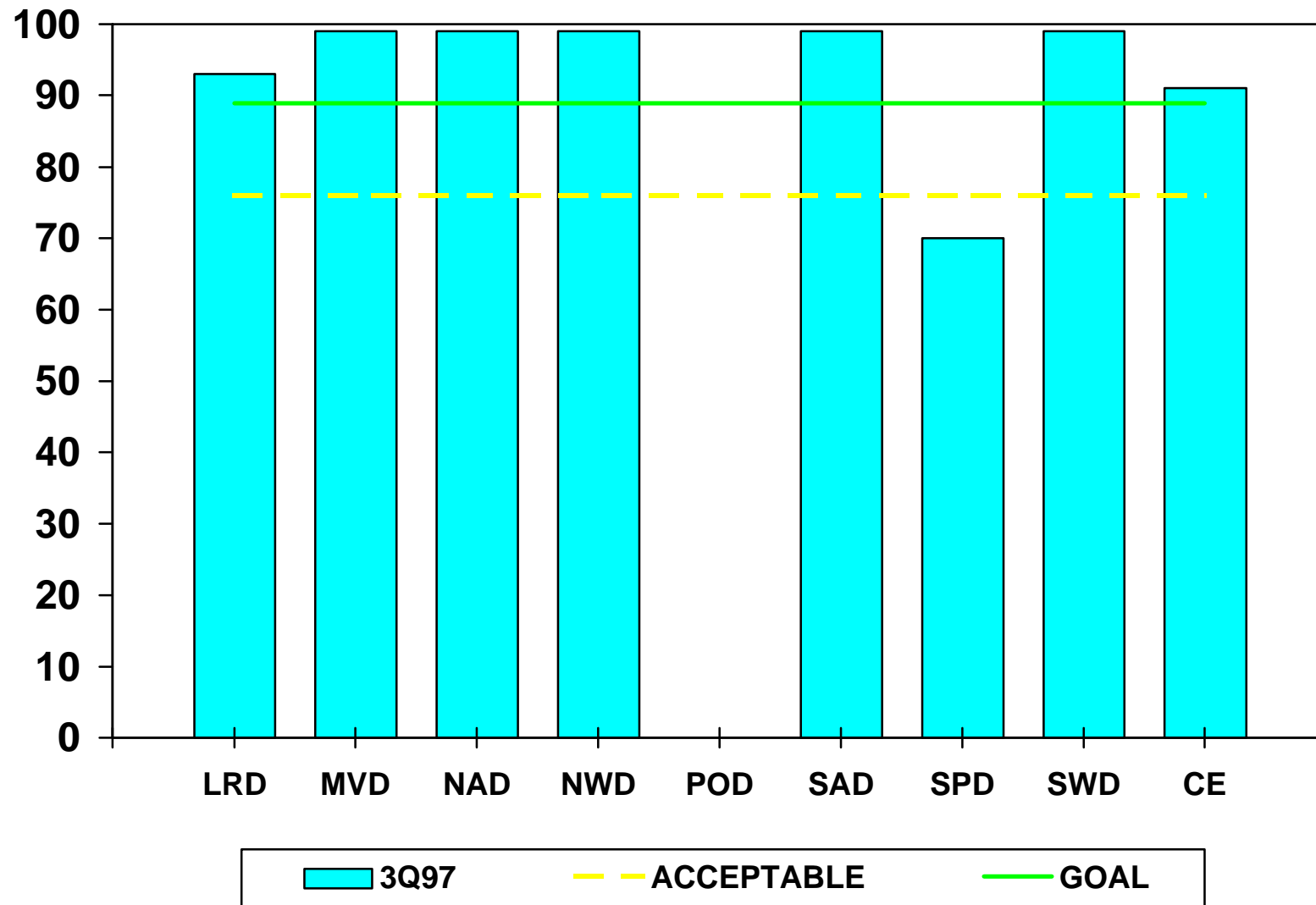
CURRENT YEAR RESOURCES: Collections to date are \$5.4M.

IMPACT ASSESSMENT: Failure to effect collections that are due within the designated performance period could result in loss of revenues to the government.

ANALYSIS AND CORRECTIVE ACTION: N/A.

AS OF: 11 Jul 97 POC: Janice Howell 761-1744 ASSESSMENT: GREEN.

# Encroachment Resolution Program 3Q97



# Encroachment Resolution

PROGRAM GOAL: Complete all scheduled actions no less than 89% of the time within the period the resolutions are scheduled.

CURRENT YEAR OBJECTIVES: Meet or exceed goal.

END OF YEAR PREDICTION: GREEN.

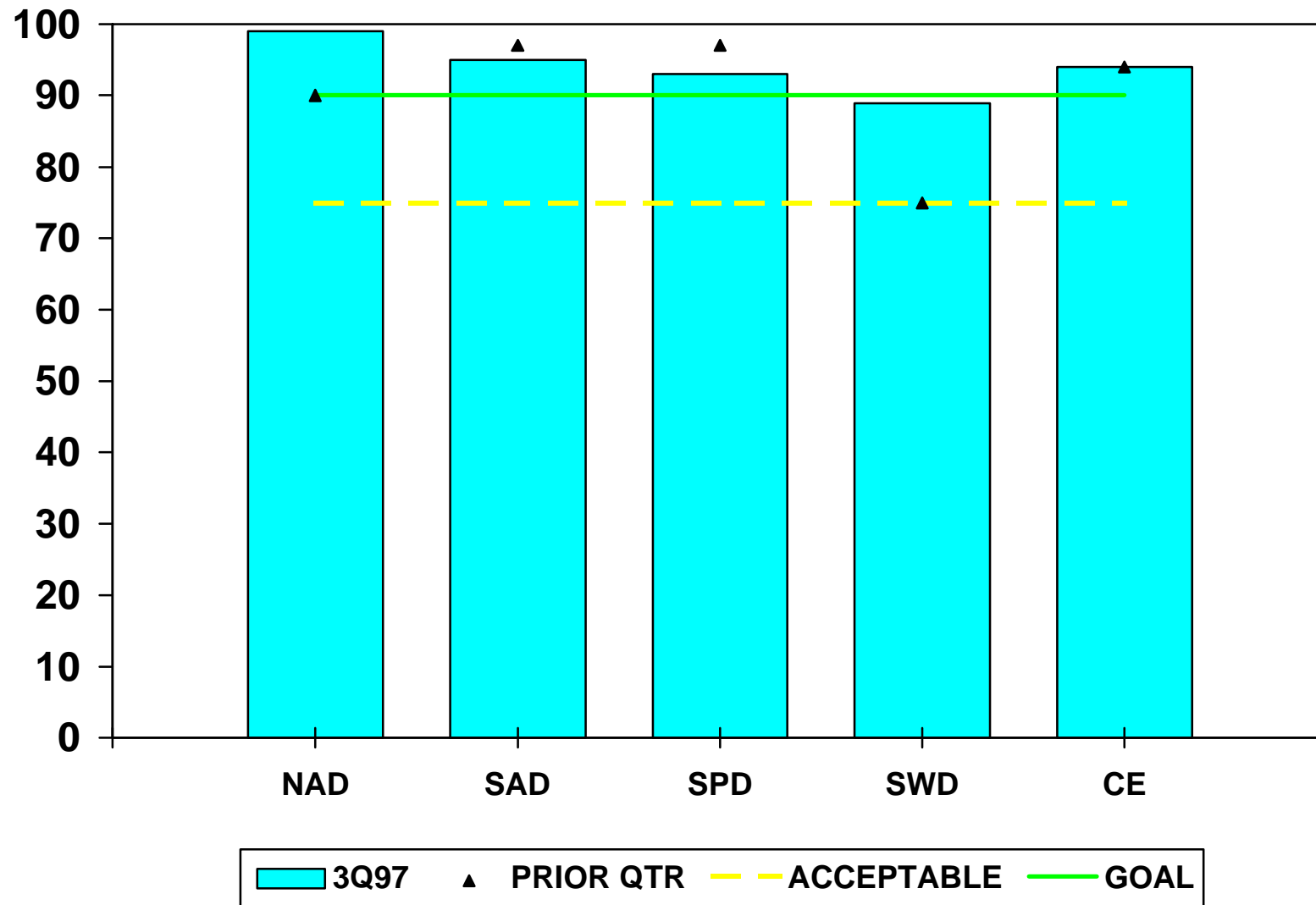
CURRENT YEAR RESOURCES: N/A.

IMPACT ASSESSMENT: Failure to resolve encroachments could result in loss of federal property and personal injuries could increase the government's liability.

ANALYSIS AND CORRECTIVE ACTION: N/A.

AS OF: 11 Jul 97 POC: Janice Howell 761-1744 ASSESSMENT: GREEN.

# Homeowners Assistance Private Sales Benefits - 3Q97



# HAP - Private Sales Benefits

PROGRAM GOAL: Pay benefits on private home sales within 85 days no less than 89% of the time.

CURRENT YEAR OBJECTIVES: Meet or exceed goal.

END OF YEAR PREDICTION: GREEN.

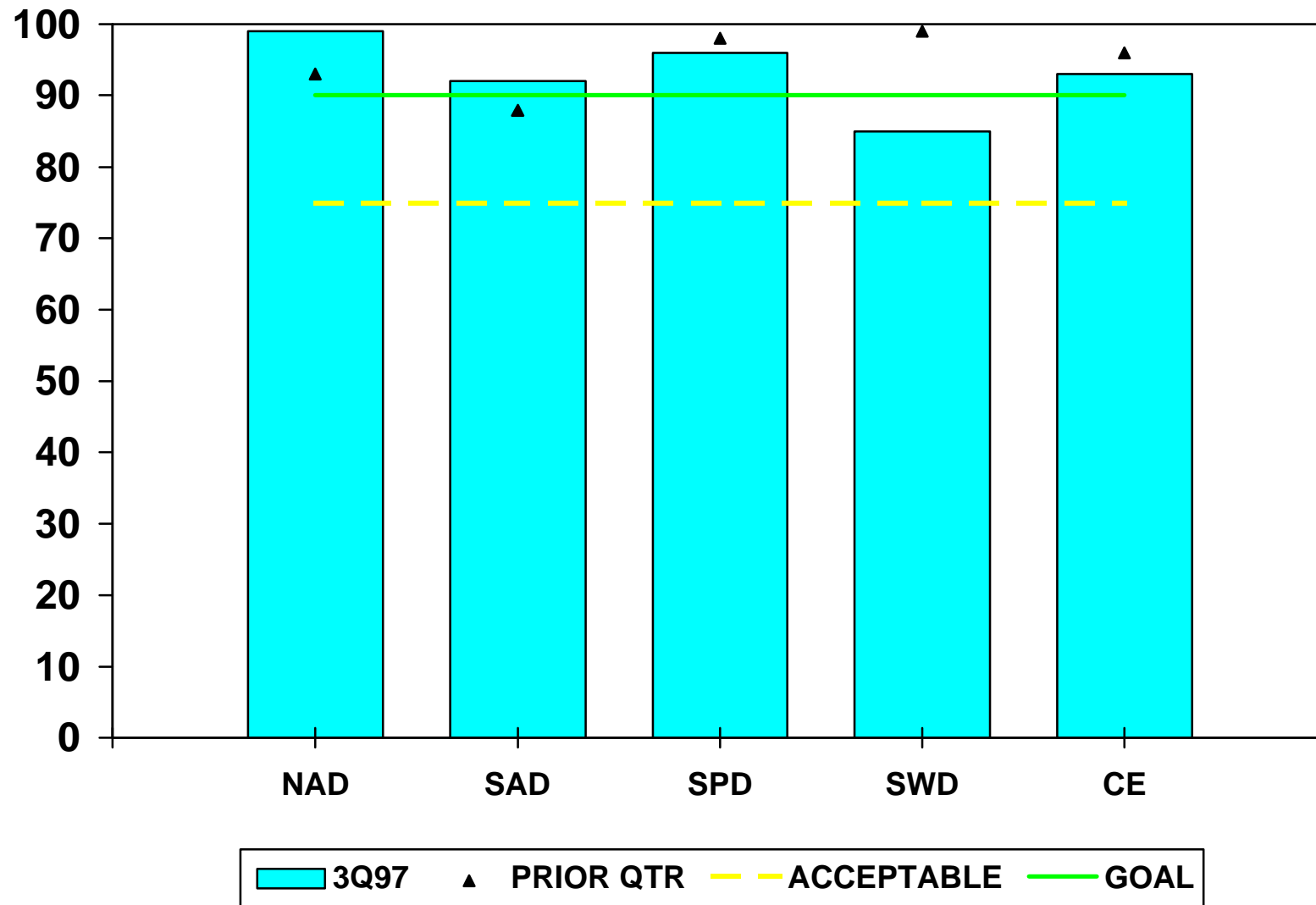
CURRENT YEAR RESOURCES: N/A.

IMPACT ASSESSMENT: Failure to meet standard requires customer to wait longer for benefits.

ANALYSIS AND CORRECTIVE ACTION: N/A

AS OF: 11 Jul 97 POC: Don Chapman 761-0517 ASSESSMENT: GREEN.

# Homeowners Assistance Government Acquisition - 3Q97



# HAP - Government Acquisitions

PROGRAM GOAL: Acquire homes within 125 days at least 89% of the time.

CURRENT YEAR OBJECTIVES: Meet or exceed goals.

END OF YEAR PREDICTION: Goal will be met.

CURRENT YEAR RESOURCES: N/A.

IMPACT ASSESSMENT: Failure to meet goal requires customer to wait longer for relief.

ANALYSIS AND CORRECTIVE ACTION: N/a.

AS OF: 11 Jul 97      POC: Don Chapman 761-0517      ASSESSMENT: GREEN.